# 2021 AMG

**21 April - Sport Meeting** 



## Agenda

- General Manager Update
  - Marketing and Communications Activity
- Workforce Update
- Sport Team Update
  - Participant Sport Experience Activity

# GM Update



### General

- Less than 6 months to go until the Games!
- Just over a week until the end of the Gold entry period (30 April 2021)
- Change from strategy to operational planning
- New starters:
  - Matt Schild Operations and Logistics Coordinator
  - Rhianon Damas Digital Marketing Specialist
- Not-so new starters:
  - Tess Roberts Administration and Registration Coordinator
  - Libby McGee Workforce Coordinator

### Sponsorship

• Sitting at 70% of our sponsorship target

**Commercial partners:** 

Commercial Partners		
National Heart Foundation	Epic Medals	
All Sports Travel	All Flags Signs and Banners	
Sports Centre	The Event Mill	

City Partners:

City Partners		
City of Fremantle	City of Wanneroo	
Town of Victoria Park	City of Mandurah & Visit Mandurah	
City of Joondalup	City of Stirling	

## Social Program

### **Sport Specific Social Functions:**

- Encourage sport specific functions
- Opportunity for participants to socialise / connect
- Critical Task 4.1 due 30 April
- Not on same nights as special events (not 9, 13 or 16 October)
- As easy as booking a suitable venue
- Ask us!



## **Marketing & Communications**

### Gold entry period: 18 January – 30 April

- Owned channels
  - Daily social media posts (sport, social and destination)
  - Monthly e-newsletter
  - Up to date website
- Participant campaign
  - 6 weeks of tourism prizes register by 30 April to win!
  - Communicated by social media, e-newsletter, website and text message
- Team manager campaign
  - 1 x prize Rottnest Island Day trip for all teams with minimum registered numbers by 30 April
  - Communicated by phone call, social media, e-newsletter, website and text message

## Marketing - Spotlight!

#### DUDLEY PARK BOWLING CLUB FEATURE FACEBOOK POSTS

Dudley Park Bowling & Recreation Club is 😔 feeling relaxed at City of Mandurah. 7h - Mandurah - 🕄

Welcome to #AustralianMastersGames Mondays!

This year, we're so lucky to be holding the Lawn Bowls section of the Australian Masters Games in Mandurah at the Dudley Park Bowling & Recreation Club 😫

Each week we will be sharing some of the top things to do in Mandurah!

This week we're looking at Nature & Wildlife ¥ 🚿 🛹

Mandurah and the Peel region is home to hundreds of animals including Bottlenosed Dolphins, Australian Pelicans, Blue Swimmer Crabs Osprev

In Mandurah we're relaxed by nature. And there's a lot to do and to explore around our vast waterways as well as surrounding national parks, reserves and forests. Be inspired by these great activities and immerse yourself in nature. (Visit Mandurah)

Leave the city and immerse yourself among world class environments, wetlands and marine homes to hundreds of animals!

When you visit for the Australian Master's Games, make your experience more than just bowls at one of Western Australia's Best Bowling Clubs - make it a trip to get back to and experience a truly internationally recognised world-class environment.

Visit https://www.dudlevparkbc.com/australianmastersgames to learn more about the Australian Master's Games and Food & Drink in Mandurah!

Leave the city and immerse yourself among world-class environments, wetlands and marine homes to hundreds of animals!

#playtimeinperth #dudleyparkbc #mandurah #mandurahlife #Everythingmandurah #Bowlsaustralia #Bowlswesternaustralia #Amg2021 #2021AMG Australian Masters Games Bowls WA Bowls Australia Bowling Events WA City of Mandurah Visit Mandurah



AUSTRALIAN MASTERS GAMES DISCOVER: MANDURAH NATURE & WILDLIFE

#### DRAGON BOATING WA FACEBOOK

...



March 31 at 4:50 PM · 🕥

Team Spirit Competition!

The Australian Masters Games is currently running a competitioin where you could win a day trip to Rottnest for the whole team.

If you register your team before the end of April you will be in the running.

Go here https://australianmastersgames.com/.../team-spirit.../ to find out more information.

So are you going to be entering in the Masters? October feels so far away, but it is so close at the same time!

#### ENTER YOUR TEAM TO WIN



#### **ROWING WA FACEBOOK SHARE**

Rowing WA March 27 at 11:26 AM - 🕥 Indoor Rowing at the XVIII Australian Masters Games 😝 Get on it 👍 #2021AMG #IndoorRowing Australian Masters Games



Australian Masters Games Sports Event

Send Message

#### Australian Masters Games March 23 at 8:30 AM - 🕅

Leave the oars at home but still work up a sweat A with Indoor Rowing at this year's Games.

Located right in the heart of Perth city, beside Games Central, you'll be rowing to the cheers of city workers and passers-by from Tuesday 13 to Wednesday 14 October

Events will include 2000m, 1000m, 500m, 100m and 4x500m relay, and categories will include lightweight male and female, open male and female and para.

If you would like to be placed in a relay team as an individual, please select the option within the registration system, and we will endeavour to assist.

For all the information about Indoor Rowing and how to enter, head to our website 👍 http://bit.ly/2NkqVJI

#2021AMG #playtimeinperth #masterssport #SportForAll #perthisok #perthcity #perthhappenings #soperth #perthtodo #thingstodoinperth #helloperth #cityofperth #besocial #socialperth #westernaustralia #perth #Masterssportwa #rowing #indoorrowing #rowingwa #indoorrowingaustralia #indoorrowingwa #rowingaustralia

Confederation of Australian Sport

Rowing Australia Rowing WA Rowing Queensland Rowing NSW Rowing Victoria Rowing ACT Rowing Tasmania Rowing South Australia

## Marketing - Spotlight!

...

i

#### **BADMINTON WA- AMG WARM-UP EVENT**



ENTRY REMINDER - AUTUMN TOURNAMENT - 10-11 April Been busy? Chinese New Year fatigue? Just forgotten to enter? To help give you more time entries have been extended to this Sunday 21 February 2021.

Special note - We have offered master's events for 55+, 65+ and 75+ catgories - enter these now and use it as a preparation for the Australian Masters Games.

TOURNAMENTSOFTWARE.COM

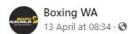
Tournamentsoftware.com - 2021 LiveLighter Autumn Tournament April -... www.tournamentsoftware.com: Online Entry and tournament publication with the Tournament Planner of Visual Reality. For Tennis, Squash and...

🖒 3

r∱ Like

Comment A Share

### BOXING WA CONDUCTING MASTERS **DEVELOPMENT CAMP**



Masters Boxing Development & Sparring Day. Free for registered Masters & Coaches. \$30 for Non-registered

-O&A ... See more



37

19 comments 8 shares

...

### **GYMNASTICS WA FACEBOOK** POST

Gymnastics WA is at Gymnastics WA. 9 April at 11:00 · 🕄

...

Today marks six months to go until the 2021 Australian Masters Games kicks off in Perth and less than a month until the Gold entry period closes.

Time is running out, so don't miss out on gold! Enter by Friday 30 April to receive a whole bunch of benefits!

Register here: https://bit.ly/3uwQ2ZJ... See more



## Marketing – Spotlight!

- Highest reaching sport post of month
- 7160 people reached
- 697 engaged users —this means that the AMG Facebook community were actively engaging with this content
- NSO & Clubs / associations shared



Comment

21 comments 29 shares

⇔ Share

24

心 Like

### **Event Activations**

**Recent activations:** 

- Basketball Senior Country Championships
- Bocce Laguna Club Open Day
- Dragon Boat DBWA State Championships
- Padel Padel Open II
- Rowing Elizabeth Quay Regatta
- Rugby Union Western Force Fan Day
- Softball Veteran's Final
- Swimming Masters State Championships
- Touch Football State Championships



### What Can You Do?

### Gold entry period: 18 January – 30 April

- 1 x e-newsletter story to your age appropriate full database
- 1 x social media post on each social media account
- Share AMG social media posts:
  - 1 week to go (23 April)
  - 1 day to go (29 April)
- Call to action = register by end of Gold Entry period (30 April)
- Key messaging to be supplied in Communications Kit

## Early Bird Entry Period Marketing

### Early bird entry period: 1 May – 30 July

- Continuing owned channels (social media, e-newsletter and website)
- Partner communications
- Liaising with relevant agencies, organisations and community groups
- Digital advertising strategy commences (Media 33)
- PR strategy commences (Hunter Communications)



### What Can You Do?

### Early bird entry period: 1 May – 30 July

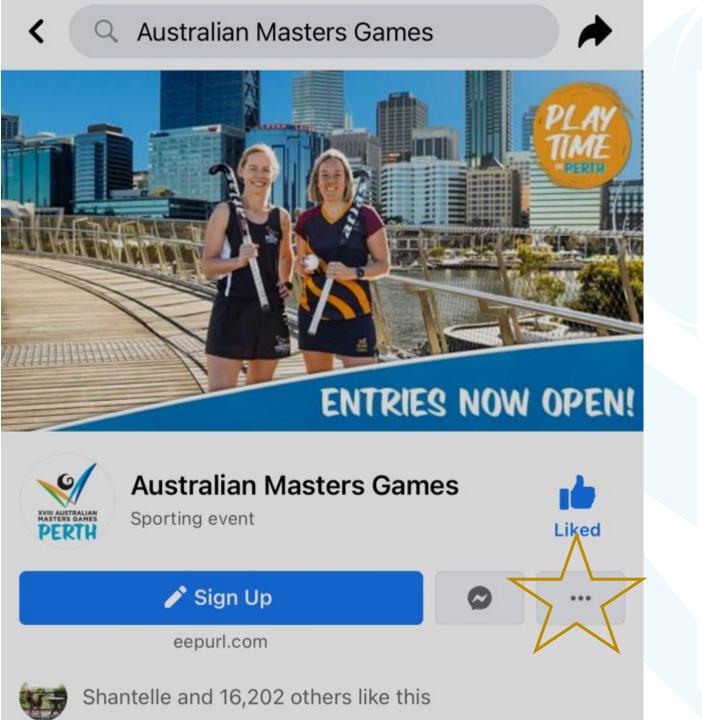
- Promote at upcoming sport, community or social events (with or without 2021 AMG staff)
- Identify and leverage sport ambassadors and influencers
- Purchase and display your own 2021 AMG signage
- Display 2021 AMG posters / postcards in club or social sport facilities
- Contact and keep informed any key club / captain contacts from within your sport to encourage entry

### What Can You Do?

### Early bird entry period: 1 May – 30 July

- Develop a 2021 AMG webpage
- Create more e-newsletter stories
- Create more social media posts
- Share more 2021 AMG social media posts
- Create a Facebook Group for your sport
- Join and post in sport specific Facebook groups
- Follow AMG on social media (to stay up to date)





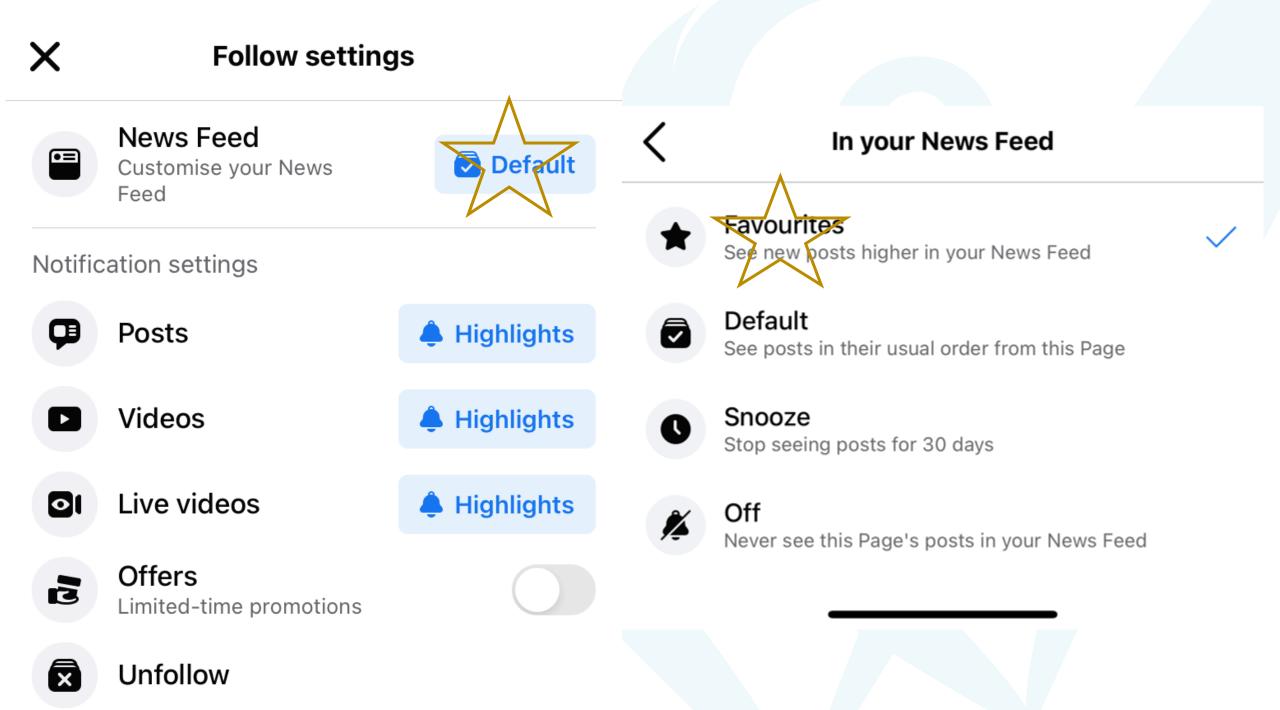
🗞 Call Directions  $\langle \hat{} \rangle$ Following Save

O Check In

### Suggest Edits

Find support or report Page

Create Page



## **Social Media Tips & Tricks**

### **Static content (Image + text)**

- What do our potential participants want to know / see?
- Be consistent (with when and what you post)
- Be authentic (use your tone of voice)
- Bright and eye-catching images
- Intriguing captions
- Tag @AustralianMastersGames on Facebook and @AusMastersGames on Instagram
- Tag your NSO, other state SSOs, clubs and associations
- Use hashtags: #2021AMG #PLAYTIMEINPERTH and sport specific

## **Social Media Tips & Tricks**

### Video content (Instagram or Facebook stories)

- What do our potential participants want to know / see?
- Share timely information that is inspiring or informative
- Doesn't need to be polished / perfect (24 hour presence)
- Shoot on a phone
- Portrait mode
- Consider lighting and time of day
- Short and sharp no longer than 30 seconds per video
- Have fun with it!
- Tag @AustralianMastersGames on Facebook and @AusMastersGames on Instagram
- Use hashtags: #2021AMG #PLAYTIMEINPERTH

# Workforce Update



## **Volunteer Application Update**

Total	Event	Sport
volunteers	Volunteers	Volunteers
79	66	13

## **Recruiting Volunteers**

- Applications close 23 May 2021
- Fortnightly updates from your Sport Coordinator
- Use templates provided in the Communications Kit
- How to Guide for volunteer applications
- I'm here to help!



### Critical Task 4.4 – Workforce Headcount

- Due 30 April 2021
- Who is considered a volunteer?
  - Someone who is not paid for their role during the Games
  - A role that is not covered by participants (e.g. Netball umpires)
- What to consider when working out volunteer headcount?
  - Catering Meal for any shift 5 hours or longer
  - Number of shifts each volunteer will complete
  - The tasks volunteers will be doing
    - Never ask a volunteer to do a job you would normally pay someone to do
    - Think about the entire length of the shift
    - Is it a safe role?

## **Rostering Volunteers**

#### Three options for rostering volunteers

- Continue to manage with your own system and communicate directly with volunteers
- 2. Provide me with your shift schedule and I can roster the volunteers in our system
- 3. I can train you to use Rosterfy yourself

	Events Users Communications Reports Settings
USERS (	Admin / Users / Dashboard
Dashboard	
List	User dashboard The User module is where you can manage your workforce. From this
Groups	onto the side menu options to find out more about these areas
Forms	
Invitations	In Total applications
Training	7 6 5 4

## Volunteer Recognition

- AMG Volunteer Appreciation event Sunday 17 October
- How can you recognise and appreciate your sport volunteers?
  - Saying thank you and taking the time to chat to volunteers
  - Invite volunteers to sport social events
  - Ask volunteers for feedback (during and post)
  - If you have new volunteers get them involved with the sport
  - Communication post event



# Sport Team Update



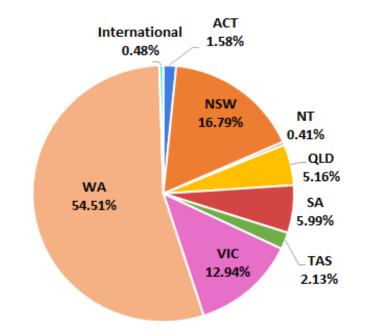
## **Registrations Update**

Competitors	Non-Playing Officials	Supporters	Total Participants
1466	70	38	1574

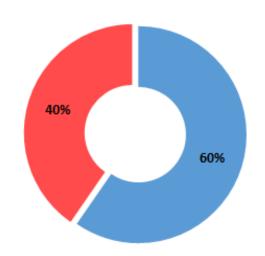
### Registrations Update- Top 5 Sports vs Targets

Softball	Croquet	Powerlifting	<b>Gymnastics</b>	Golf
65%	<b>48%</b>	48%	36%	35%

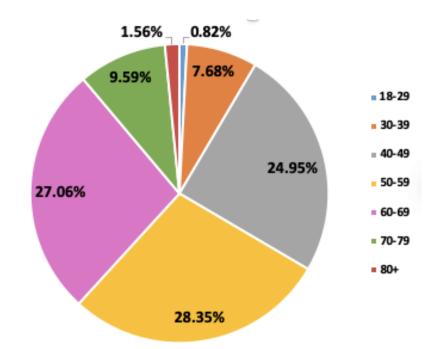
### Demographics



2021AMG Competitors By Location



**2021AMG Retention Rates** 



2021AMG Participants by Age

1st Time Participants Previous Participants

### **Critical Tasks Update**

### **DUE 30 APRIL:**

- 4.0 Submit Preliminary Sport Medal Requirements
- 4.1 Identify Sport Specific Functions
- 4.2 Confirm Sport Rules for Publishing
- 4.3 Confirmation of Appeals Committee Structure Policy
- 4.4 Confirm Sport Workforce Headcount



### **Critical Tasks Update**

### **DUE 28 MAY:**

- 5.0 Confirm venue canteen/catering details including volunteer catering
- 5.1 Submit emergency management/evacuation plan
- 5.2 Submit inclement (heat and wet) weather policy and contingency plan
- 5.3 Submit COVID Safe Plan for review

A template for these submissions will be provided following April 30 submission



### Signage Opportunity

2021 AMG Signage Partner- All Flags Signs and Banners

- Opportunity to purchase 2021 AMG branded:
  - Pull-up banners
  - Vario Presto V29 Banners
  - Tear drop flags
- Order forms with design examples to be sent to convenors once approved





## **Priority Matrix Results**

Sport Area	Average AMG Staff Ranking	Average Sport Convenor Ranking
<b>Competition Management</b>	1	2
Communication	2	1
<b>Registration System</b>	3	4
Sport Venue	4	3
Volunteers	5	5
Sport Medicine	6	8
Marketing and PR	7	7
Medal Ceremonies	8	6

# Next Meeting

Proposed date: July 2021 Venue: TBC (in person) Time: TBC

